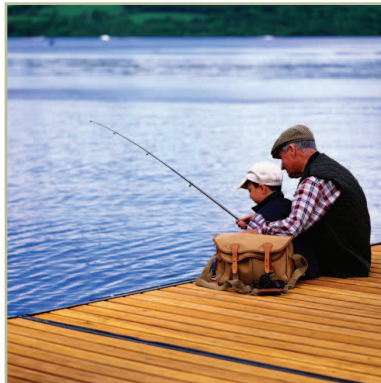


The Dries/Smith Group



Your Partners in Financial Success



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™ Trademark used under authorization and control of The Bank of Nova Scotia.
ScotiaMcLeod is a division of Scotia Capital Inc., Member CIPE.

The Dries/Smith Group Creed



Client Testimonial

"My husband and I have a very good working relationship with Pamela and Stuart. They are financial advisors that take an interest in their clients and are helping us achieve our financial goals."

*- Business Owners,
Muriel and John*

Client Commitment

We are committed to putting your interests first; to reviewing your portfolio on a regular basis, and to keeping in regular contact.

Individual Service

We endeavour to fully understand your personal commitments and goals. We partner with you, acting as business consultants in our guiding role. We work with clients who wish to proactively preserve and grow their family wealth.

A Planning Approach

Information gathered during "discovery consultations" with a Certified Financial Planner (CFP) is used to develop a Financial Plan. Your plan is initiated with the signing of an Investment Policy Statement and is reviewed on a regular basis.

Prudent Recommendations

Our recommendations are unbiased, ethical and consistent with your investment policy. In-depth knowledge of the financial products we recommend, and continuing education for all members of our group, are integral components of providing you with unparalleled service and advice.

Complete Disclosure

Whether your account operates on a fee-based or transaction basis, the cost of our relationship is transparently and simply outlined to you.

The Dries/Smith Group Commitment to You

Building strong relationships is at the heart of our business philosophy. Providing ongoing, trusted advice is the group's guiding principle as we help you meet your financial goals.

We are committed to making your experience with us as rewarding as it can be. We have learned that clients both want and need to know what the experience is all about. Here is an outline of the services that you can expect from The Dries/Smith Group:

To take care of your financial well-being, we will:

- Learn what your current needs and goals are
- Help you understand your existing situation and holdings
- Analyze your circumstances and compare them to your goals
- Understand your comfort level around risk
- Make recommendations based on your needs and goals
- Prepare your personalized Financial Strategy and complete Financial Plan
- Monitor your plan regularly to ensure it stays on strategy
- Help you plan for your children's education
- Help you plan for your retirement
- Prepare a personalized Investment Policy Statement based on your needs and goals
- Provide banking and borrowing solutions based on your needs and goals
- Provide income and asset protection strategies for you and your family based on your needs and goals
- Provide will and estate planning strategies based on your needs and goals
- Complete a full quarterly review of your account

To keep you well-informed, we will:

- Provide you with online access to your accounts
- Provide you with research from our team of experts
- Review your Investment Policy Statement with you annually
- Send you informative articles
- Send you informative newsletters
- Return your telephone calls the same day

- Return your e-mails within two business days
- Send you a weekly report with timely information
- Provide you with quarterly education conference calls
- Send you account statements and trading confirmations
- Provide you with timely updates on your holdings
- Provide you with year-end tax reports
- Always be available to answer your questions
- Invite you to educational seminars
- Set up a contact schedule that works for you

What we expect from you:

- To respond to our telephone and written reviews
- To keep us up to date with significant changes in your life, i.e. marriage, business, property, retirement
- To keep us informed of any major investments you are considering, i.e. investment property, lines of credit, insurance, tax shelters, mortgages, RRSP loans
- To let us know if we can improve our services
- To recommend our services to friends and family when we have achieved or exceeded your expectations

It's about building relationships for life.

As we work together, you may find that different needs arise, new goals surface, or your circumstances change. When this happens, it is in your best interest to let us know. Ensuring we always have the most current understanding of you means we can do the best job possible.

The Dries/Smith Group

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- Help you plan for your retirement
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- Provide banking and borrowing solutions based on your needs and goals
- Provide income and asset protection strategies for you and your family based on your needs and goals
- Provide will and estate planning strategies based on your needs and goals
- Complete full semi-annual reviews of your account

To keep you well-informed, we will:

- Provide you with online access to your accounts
- Provide you with research from our team of experts
- Review your Investment Policy Statement with you annually
- Send you informative articles
- Send you informative newsletters
- Return your telephone calls the same day

- Return your e-mails within two business days
- Send you a weekly report with timely information
- Provide you with quarterly education conference calls
- Send you account statements and trading confirmations
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- Provide income and asset protection strategies for you and your family based on your needs and goals
- Provide will and estate planning strategies based on your needs and goals
- Complete a full annual review of your account

To keep you well-informed, we will:

- Provide you with online access to your accounts
- Provide you with research from our team of experts
- Review your Investment Policy Statement with you annually
- Send you informative articles
- Send you informative newsletters
- Return your telephone calls within two business days

- Return your e-mails within two business days
- Send you a weekly report with timely information
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- Send you account statements and trading confirmations
- Provide you with timely updates on your holdings
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What is ScotiaMcLeod?



Peace of mind.

We help you achieve peace of mind by providing trusted advice and personalized solutions to meet your financial goals.

Our disciplined investment philosophy.

We take a long-term approach to investing while managing risk.

Financial solutions that are personalized to your needs.

Your advisor works with a team of experts to deliver solutions for all facets of your financial life.

Regular reviews and continuous monitoring.

To ensure your strategies remain appropriate and that necessary adjustments are made, we conduct regular reviews of your financial situation.

ScotiaMcLeod was originally formed as a partnership in February 1921 by four young entrepreneurs: Donald Ivan McLeod, William Ewart Young, James Gordon Weir and John Henry Ratcliffe. The foundation laid by these men was rooted in trust, financial expertise and innovation – strengths that have prevailed ever since.

By the 1970s, McLeod, Young, Weir diversified to offer a full range of investment services including bond, stock and money market trading, corporate and government finance, mergers and acquisitions, commodities and futures, personal investment services, and mutual funds.

In 1987, the Bank of Nova Scotia purchased McLeod, Young, Weir, having identified it as one of the most established and respected firms in the industry.

Today, ScotiaMcLeod is the investment arm of Scotiabank, and a division of Scotia Capital Inc. Scotiabank is one of Canada's largest financial organizations with over \$280 billion in assets.

Scotia Capital is a proven corporate and investment banking leader, and contributes to making the Scotiabank Group one of North America's premier financial institutions and Canada's most international bank.

We are a leading financial services provider, with over 800 advisors serving clients in more than 70 offices across the country.

Working within the Scotiabank Group, we can coordinate a team of experts to integrate protection, trust, legal, estate planning, borrowing and banking services within a total financial solution to clients.

ScotiaMcLeod has earned a reputation for integrity based on our standards of excellence, quality service, and a commitment to doing what's right for our clients.

For more information on our products and services, visit www.scotiamcleod.com.

YOUR PERSONAL & SPECIALIZED TEAM OF EXPERTS

The Dries/Smith Group brings together a team to help you achieve your goals.

You
Our Valued Client

The Dries/Smith Group
FMA, FCSI, CFP, CIMA
32 years combined experience

Client's Professional Advisors

Group Heads

			
Pamela J. Dries CFP	Stuart M.C. Smith FMA, FCSI, CFP, CIMA	John Michael Durrant Insurance / Asset Protection	John Boast Head of Administration

Other Professionals You Work With
We work with your existing professional team to incorporate your legal and tax situation into a complete financial strategy. If you don't already have this support in place, we can recommend high-quality professionals to work with you.

We draw upon specialists from across the Scotiabank Group to deliver a complete financial strategy tailored to your needs & goals.

<p>Wealth Planning Consultant Howard Kabot, CFP Senior Consultant</p>	<p>Portfolio Advisory Group Frances Horodelski, CFA Director of Equity Alex Jemetz, CFA Pref. Shares</p>	<p>Income / Asset Protection John Michael Durrant Insurance Consultant</p>	<p>Scotiabank Specialists Alan Mascarenhas Account Manager</p>
<p>Fixed Income Stewart Hunt Director, Fixed Income</p>	<p>Mutual Fund Research Ian Filderman, MBA Director</p>	<p>Managed Asset Group Chad Allison Associate Portfolio Manager</p>	<p>Fee-Based Advisory Group Kevin Low, CIMA Senior Field Consultant</p>

About The Dries/Smith Group

A commitment to continued professional development ensures we will successfully help you meet your financial needs and goals.

Pamela Dries, CFP

Pamela began her investment advisor career in 1994. Prior to this role, she enjoyed a successful career in both Private and Commercial lending. Pamela holds an Economics degree as well the Certified Financial Planner designation, and has obtained both Level I and II Insurance Licenses. Pamela's extensive experience in the financial industry has enabled her to provide clients with prudent and trusted advice. Pamela is married and is the proud mother of two boys, Aidan and Adam. She enjoys an active lifestyle and spending her free time with her family.

Stuart M.C. Smith, FMA, FCSI, CFP, CIMA

Stuart has been a partner with The Dries/Smith Group since 1999. As Stuart was completing his university degree, he ran a successful private business, and joined the financial industry after completion of his Honours Bachelor of Commerce. After joining Pamela in 1999, Stuart focused on his continuing education by obtaining industry-specific designations. He has successfully completed the following designations: Financial Management Advisor, Certified Financial Planner, Certified Investment Management Analyst, and both Level I and II Insurance Licenses. He has also been awarded a Fellowship from the Canadian Securities Institute. Stuart is an accomplished private pilot, a Big Brother and a board member of Motionball (a fundraising arm of the Canadian Special Olympics).

John Boast

John has been with the Scotiabank Group for the last four years which has provided him with a wealth of experience. He joined the Dries/Smith Group of ScotiaMcLeod in March of 2005. John has completed the Canadian Securities Course, as well as an Economics degree. John is now the second private pilot within the Dries/Smith Group. He is the head of our administration and looks forward to helping clients with questions or needs of an administrative nature.

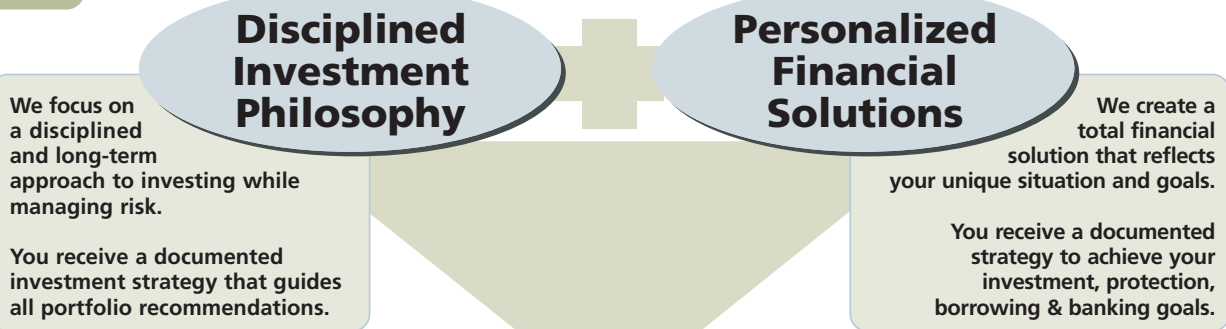
John Michael Durrant

John Michael is our Insurance specialist. John Michael joined ScotiaMcLeod in 2002, holds an Honours degree and has over 10 years' experience in the insurance field. Within The Dries/Smith Group, John Michael focuses on tax-driven insurance strategies and estate planning. We look to assist our high net worth individuals, entrepreneurs and business owners in meeting their specific goals for building, preserving and passing on their wealth. Where appropriate, these strategies can include tax-sheltered accumulation, enhanced income, reductions of estate tax, and elimination of deferred embedded tax in privately-held companies.

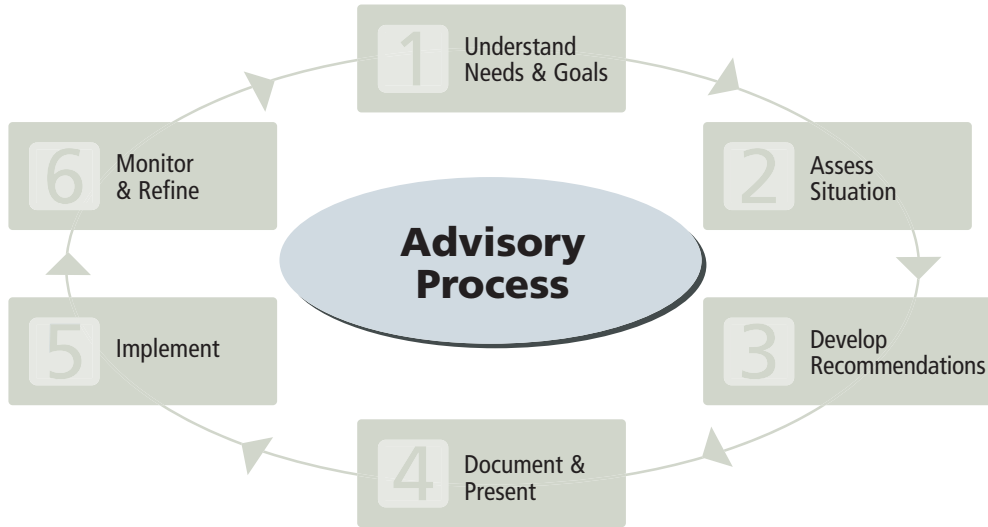
Client Commitment Flow Chart

Core Purpose: We help our clients achieve peace of mind by providing trusted advice and personalized solutions to meet their financial goals.

approach



deliver



support



Our Investment Discipline Defined



Client Testimonial

"Our very pleasant association has now covered a number of years. I wanted to express my gratitude and appreciation for the care you have given my account. Your group has always understood my needs as a retired citizen. With your attention to the safety of my capital, over the years the portfolio has grown, and at the same time provided me with a steady source of income. I am confident this will continue and feel comfortable recommending your services to others."

*- Eleanor, Retired Client of
The Dries/Smith Group*

Investment Philosophy

Through our discovery sessions we determine the appropriate Asset Allocation for your needs. If growth or equity-type investments are recommended for a portion of the portfolio, we build portfolios using a base of index or benchmark investments. This is done using either various index mutual funds or "exchange traded" securities such as iUnits, SPDRs – Standard and Poors Depository Receipts ("spiders"), or WEBS – World Equity Basket Securities. The combination of securities selected form the core equity position within a portfolio.

Given these statistics, we recommend clients have a portion of their equity portfolio in benchmark indices to ensure market performance.

The balance of the equity portfolio is the portion through which we actively explore other opportunities, in an effort to out-perform our benchmarks in the shorter-term. This is done using individual bonds, stocks, sector-specific mutual funds and trusts, as well as alternative investment strategies. With well over 4000 money managers available to Canadian investors, we spend an enormous amount of energy on manager due diligence. The value we add is to screen, review and watch the managers who offer above average performance to your portfolio on a risk adjusted basis.

What risk are we managing?

Systematic or Market Risk

- Cyclical fluctuations in securities markets
- Interest rate fluctuations
- Inflation or changes in the purchasing power of money

Market Risk is beyond the control of investors and corporate management. This risk is managed by diversifying your portfolio between stocks, bonds and cash, as well as individual securities, industry sectors and geographical regions.

Our Investment Discipline Defined

Unsystematic or Non-Market Risk

This type of risk is unique to each individual stock or bond.

Types of this risk include, but are not limited to:

- Credit or Default Risk
- Liquidity Risk
- Leverage Risk
- Pricing Risk
- Regulatory Risk
- Fraud Risk
- Corporate Event Risk
- Country Risk
- Foreign Exchange Risk
- Political Risk

The risk profile of a security can be increased by corporate management errors such as:

- Poor market judgment for products
- Difficulties in servicing debt and repayment of principal
- Misjudging labour demands

We manage this type of risk by limiting portfolio exposure to large individual stock positions. For the fixed income portion of a portfolio, we limit exposure to corporate bonds, and concentrate mainly on government-guaranteed vehicles.

The incorporation of both active and passive management disciplines in accordance with your risk profile will maximize the potential of capital preservation and systematic wealth creation.

We partner with clients to map out their futures. You tell us the direction you want to go, and we help navigate. Constructing an appropriate portfolio is only the first step. You are the CEO; we are the CFO.

Our Investment Discipline Defined

The Dries/Smith Group Perspective on Asset Classes and Investment Strategies

Fixed Income

For the fixed income portion of a portfolio, we limit exposure to corporate bonds, and concentrate mainly on government-guaranteed vehicles. As a general rule, we do not actively trade our bonds. Rather we prefer to structure high-quality, investment-grade (see Appendix for Credit Ratings) bond ladders for our clients and take into account the current rate environment when determining duration. We do not advocate the use of expensive bond funds.

We are also able to purchase GICs at a higher yield compared to what is often offered at the equivalent bank branch level. In order to give our clients the broadest offering, we are able to obtain the best GIC rate of the day through the trading floors of eight of Canada's leading financial institutions.

Income Trusts

We do invest in Income Trusts where appropriate for clients. We focus on quality names and limit risk by holding diversified closed-end funds that hold a basket of names we are most comfortable with. We do not look to chase yield for our clients in individual trusts. We look to get a similar yield, and, through diversification, reduce our clients' risk.

Mutual Funds

We do recommend the use of both active and passive Mutual Funds for clients where appropriate. When recommending the funds, we take into account such factors as:

1. Manager Style
2. Top Holdings
3. Morningstar Research
4. Correlation
5. Market Capitalization
6. Buy/Sell Discipline
7. Tax Efficiency
8. Geographic Focus
9. Performance
10. Standard Deviation

Our Investment Discipline Defined

A portfolio should be the most efficient mix of asset classes that deliver the highest return for the level of risk an investor is willing to assume.

We create efficient portfolios using sophisticated, proprietary software. This is to ensure that the portfolio is the most efficient mix of asset classes. Initially, we analyse a client's current investment portfolios to identify opportunities to improve the rate of return for the same overall level of risk, or, alternatively, to maintain the same rate of return but at a lower level of assumed risk.

In many circumstances, the results of the software analyses allow our group to recommend a proposed asset allocation plan that is more consistent with the investor's stated goals and risk tolerances.

We view Mutual Funds as a cost-effective way to diversify, reduce individual stock risk and obtain access to proven managers with specific expertise. We believe the manager and his/her team are the ones responsible for the majority of the performance. For this reason, we focus a great deal of our attention on the manager and the supporting analysts. We have an in-depth knowledge of all the managers we recommend and are in constant contact with them via conference calls, written reports or in-person presentations.

Managed Money Programs

We offer a variety of managed money programs and recommend where warranted. Each program serves a specific purpose. The size of your assets determines the pricing of your account. These programs offer clients proven expertise, institutional pricing, and a high level of tax and performance reporting. We offer both "in-house" and third party programs and we recommend the managers on a case-by-case basis.

Alternative Strategies

We do invest in alternative strategies where appropriate for clients. These strategies include investments such as Hedge Funds, Labour Sponsored Funds, and covered-call strategies. The rationale behind these investments is to increase diversification, obtain non-standard asset classes and increase portfolio performance. The use of these investments is always recommended with an understanding of the inherent risks, and exposure is never concentrated.

Our Investment Discipline Defined

Estate Planning & Full Service Offering

We work with our clients on a complete financial strategy. This offering includes working with your accountant, lawyer, and banker to ensure your individual financial objectives are met. Within our team we have those who specialize in mortgages, business lending and individual lines of credit. Members of the group also work with clients on such issues as Trusts, Designation of Trustees, Charitable Gifting, Estate Freezes, Individual Pension Plans, Annuities, as well as Term and Whole Life Insurance, where applicable.

Working on a client's complete wealth strategy often means working closely with other professionals, such as accountants and lawyers. If you require a referral to other professionals, we are happy to provide you with their contact information.

Individual Stocks

The Dries/Smith Group advocates the purchase of individual stocks, where applicable. We offer clients both our recommended Canadian and U.S. Stocks, as well as our Canadian Core Guided Portfolio and U.S. Core Guided Portfolio.

Canadian Stocks

Investment Objective: The Canadian Core Guided Portfolio is a diversified Canadian equity portfolio. The portfolio is designed and managed for our clients whose investment horizon and objectives focus on long-term capital appreciation. The companies within the portfolio are monitored closely for changes in underlying fundamentals and valuation. Appropriate changes are made when conditions warrant, ensuring that the long-term objectives of the fund are being met.

Portfolio Construction and Management: Investment style plays an important role in fund returns and reflects a portfolio manager's investment mandate and philosophy towards investing. The Canadian Core Guided Portfolio's mandate seeks to provide a consistent rate of return over the long haul and is based on the belief that this goal can be achieved by focusing on companies where the share price is supported by improving levels of profitability. Often called "investing in Growth at a Reasonable Price", this style of investing combines two successful investment strategies: value and growth investing. This style looks to find companies with growth potential but only if it is available at a reasonable price. The list of Canadian companies available for investment is screened with this style in mind to find the best growth with a reasonable combination of absolute and relative value. Risk is minimized through diversification, which is maintained by investing across the four broad sectors of the Canadian economy: resources, financials, industrials and the consumer.

Our Investment Discipline Defined

The stocks that comprise the portfolio are market leaders in their respective industries. For the most part, these companies are some of the largest and most established companies in the Canadian marketplaces, the shares of which tend to be more actively traded, offering a greater level of liquidity. When selecting leaders within an industry, we look for companies that have dominant market share and some form of competitive advantage. Relative earnings growth and valuation, a strong balance sheet, and a company's ability to generate cash flow on a consistent basis are all considered.

The ability to make sound fundamental selling decisions is an important aspect of portfolio management. Our decision to remove stocks or reduce their weightings within the portfolio is based on company fundamentals and share price momentum. Relative valuation and relative earnings momentum are key determinants.

U.S. Stocks

The U.S. Core Guided Portfolio is designed for growth-oriented investors seeking consistent long-term rates of return from a portfolio of high-quality American companies. This portfolio includes companies offering market leadership, unique franchises and a strong management team combined with an attractive trend in profitability. Diversification is achieved by investing in 15 companies broadly distributed across the four major sectors - interest sensitive, consumer, industrial and commodity/basic. The companies in the U.S. Core Guided Portfolio are for the most part selected from the S&P 500 although an appropriate company outside of this index can be included.

Selection Criteria: Our selection process for companies to be included within this portfolio is based on both a top-down and bottom-up approach. Given the emphasis on diversification across a broad cross-section of industries, we review various economic and industry forces that result in an emphasis or de-emphasis of a specific sector. The weighting allocated to each sector is monitored in accordance with this broad view and is adjusted as fundamentals change. In order to qualify for inclusion in the U.S. Core Guided Portfolio, specific companies must satisfy a variety of fundamental and quantitative investment criteria. The company must have a positive fundamental rating from our U.S. research providers as well as attractive relative earnings growth and valuation, and a strong (or improving) balance sheet. While not specifically required, at least a modest dividend policy is viewed favourably.

Our recommended weightings are biased for Canadian investors; that is, since most would also have a Canadian equity portfolio, weighted to the interest sensitive and commodity basic segments of the market, we will on average present a less aggressive position on those two sectors in the U.S.

Our Investment Discipline Defined

However, given our objective of providing a well-diversified portfolio, we will always have at least one selection from each segment.

Sell Discipline

In managing ScotiaMcLeod's Guided Portfolios we believe that it is important to have a strict sell discipline in place to protect profits and avoid experiencing significant losses on individual positions. Having a well-defined set of rules in place helps remove emotion or subjectivity from the process.

We have established a process for reviewing our positions on a regular basis that help us work towards our goal of providing investors with solid long-term capital appreciation. This process is formed around a multi-disciplined approach similar to the method in which we select stocks for the portfolios. We continually review a list of fundamental, quantitative and technical factors to identify positions, if any, we should be exiting.

Our experience tells us that earnings momentum is the single most important determinant of individual share price momentum. Consequently, our sell discipline puts a proportionate weighting on profitability measures as outlined below. That said, an industry analyst's decision to reduce his/her ranking on a stock to 3-Sector Under-perform will result in the immediate removal of that company from the portfolio.

(See Appendix for description of our ratings.)

On an ongoing basis, we track a company's return on equity (ROE), profit growth as measured by change in ROE, and valuation relative to the market.

We also watch for earnings revisions from our industry analysts and IBES as a determinant of profit growth or deterioration.

Price momentum is also an important variable in our decision-making process. Therefore, we regularly track absolute and relative share price momentum. Relative share price deterioration quite often foreshadows an underlying deterioration in company fundamentals.

Deterioration in these six variables is tracked in our scoring system and appropriate action is taken when they point to a weakening profitability picture. This may occur without a negative change in our analysts' ratings on the specific stocks in the portfolio.

Our Investment Discipline Defined

We also monitor technical indicators for all stocks in the portfolio. Technical support levels are a key element in our strategy to protect profits.

Extraneous events such as takeovers and lawsuits can trigger the removal of a stock from the portfolio. In our effort to deliver impressive returns, we are always looking for superior investment opportunities. On that basis, a company's valuation and growth rate relative to its industry peers can be cause for selling one stock and buying another.

If and when positions violate these fundamental, quantitative and technical parameters they will be sold and replaced by other companies which meet our selection criteria.

Investment Rating Appendix



Credit Ratings

The credit ratings that are being provided in Scotia Capital's equity research reflect the issuer's overall financial capacity to meet its financial obligations as stated by the relevant rating agency. A brief description of the ratings is provided below:

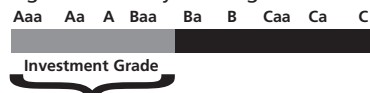
Dominion Bond Rating System (DBRS): The corporate rating provided by DBRS is the long-term rating that would be provided to the company's top-rated debt, exclusive of factors such as security and special debt terms. The scale of ratings used by DBRS is shown in Figure 1. The agency also uses grades (high, low) to indicate relative standing within a rating category. Absence of a grade would place the company in the middle of the category. For more information, please visit www.dbrs.com

Figure 1: DBRS Rating Scale



Moody's Investors Services (Moody's): Moody's long-term issuer ratings provide an opinion of an issuer's ability to honour its financial obligations. Figure 2 shows the rating scale. Within each rating, Moody's provides numeric modifiers (1, 2, 3) to designate high, medium, and low range, respectively. Additional information is available at www.moody.com

Figure 2: Moody's Rating Scale



Standard & Poor's (S&P): An issuer credit rating provides an opinion on the company's overall financial capacity to meet obligations without taking into account guarantees, insurance, or any other credit enhancement. S&P also uses plus or minus to show relative standing within each rating category. Furthermore, S&P also assesses the potential direction of the rating over the intermediate to long term. This direction is suggested by positive, negative, stable, or developing. If a rating is placed under surveillance, it is put on credit watch. More information is available at www.standardandpoors.com

Figure 3: Standard & Poor's Rating Scale



Investment Rating Appendix

Definition of Scotia Capital Equity Research Ratings & Risk Rankings

We have a three-tiered rating system, with ratings of 1-Sector Outperform, 2-Sector Perform, and 3-Sector Underperform. Each analyst assigns a rating that is relative to his or her coverage universe.

Our risk ranking system provides transparency to the underlying financial and operational risk of each stock covered. Statistical and judgmental factors considered are: historical financial results, share price volatility, liquidity of the shares, credit ratings, analyst forecasts, consistency and predictability of earnings, EPS growth, dividends, cash flow from operations, and strength of balance sheet. The Director of Research and the Supervisory Analyst jointly make the final determination of all risk rankings.

Ratings

1-Sector Outperform

The stock is expected to outperform the average total return of the analyst's coverage universe by sector over the next 12 months.

2-Sector Perform

The stock is expected to perform approximately in line with the average total return of the analyst's coverage universe by sector over the next 12 months.

3-Sector Underperform

The stock is expected to underperform the average total return of the analyst's coverage universe by sector over the next 12 months.

Other Ratings

Tender: Investors are guided to tender to the terms of the takeover offer.

Under Review: The rating has been temporarily placed under review until sufficient information has been received and assessed by the analyst.

Risk Rankings

Low: Low financial and operational risk, high predictability of financial results, low stock volatility.

Medium: Moderate financial and operational risk, moderate predictability of financial results, moderate stock volatility.

High: High financial and/or operational risk, low predictability of financial results, high stock volatility.

Caution Warranted

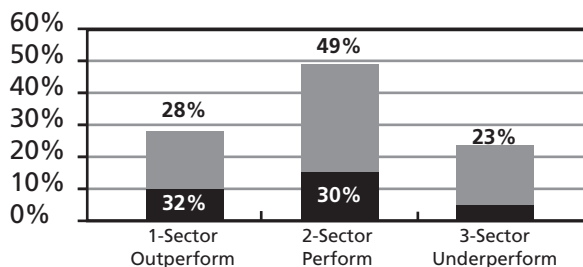
Exceptionally high financial and/or operational risk, exceptionally low predictability of financial results, exceptionally high stock volatility. For risk-tolerant investors only.

Venture

Risk and return consistent with Venture Capital. For risk-tolerant investors only.

Scotia Capital Equity Research Ratings Distribution*

Distribution by Ratings and Equity and Equity-Related Financings*



- ◆ Percentage of companies covered by Scotia Capital Equity Research within each rating category.
- ◆ Percentage of companies within each rating category for which Scotia Capital has undertaken an underwriting liability or has provided advice for a fee within the last 12 months.

*As of August 31, 2004. Source: Scotia Capital.

For the purposes of the ratings distribution disclosure, the NASD requires members who use a ratings system with terms different than buy, hold/neutral, and sell to equate their own ratings into these categories. Our 1-Sector Outperform, 2-Sector Perform, and 3-Sector Underperform ratings are based on the criteria above, but for this purpose could be equated to buy, neutral, and sell ratings, respectively.

The Dries/Smith Group Credentials Defined



Client Testimonial

"I am delighted to recommend your talents and expertise as my Financial Advisors. Keep up your good advice."

- Stan, Business Owner

At The Dries/Smith Group we understand that you not only want to deal with people you can trust and depend on for exceptional service, but you also want a group with superior industry experience and knowledge. We do not view this as value added, we view this as our job. You employ us to advise you on your wealth creation. In turn, we ensure that we are able to make the best recommendations based on as much relevant information as possible at the time.

For years The Dries/Smith Group has prided itself on the following:

1. Having a high level of knowledge of industry and non-industry related issues.
2. Exceeding continuing education requirements.
3. Continual exposure to company roadshows, money manager presentations, due diligence trips inside both Canada and the United States, daily research commentaries, investor conference calls, countless research reports, and a continuous flow of industry periodicals.
4. Committing substantial money and time into obtaining professional designations that further our ability to serve you best.

Designations can be confusing and misleading. In addition to Business and Economic Degrees within the group, we are extremely proud of the industry designations we hold. We feel they represent a very high level of expertise within the Canadian and U.S. financial industry. We hope the brief description below will help you understand why we hold them and what value they can add.

Group Heads

Pamela Dries, CFP

The CFP Designation: CFP stands for Certified Financial Planner™. The CFP™ registered certification marks individuals who are dedicated to a high level of professionalism in providing financial planning advice.

The Dries/Smith Group Credentials Defined

The CFP Designation (*continued*): The CFP credentials assure you that we have agreed to adhere to the highest internationally recognized standards of competence and ethical practice as set out by the Financial Planners Standards Council (FPSC). The CFP is an internationally recognized designation. Individuals who wish to attain the CFP designation must meet education, examination, experience and ethical requirements set by the FPSC. For more information, please visit the FPSC website at: www.cfp-ca.org

Stuart M.C. Smith, FMA, FCSI, CFP, CIMA

The FMA Designation: The FMA educational program advances beyond a study of complex financial planning and wealth management concepts, techniques and solutions. In order to achieve the designation, individuals must complete a complex series of courses including the Professional Financial Planning Course (PFPC) and Wealth Management Techniques.

Once the courses have been completed and all the exams passed, only then can an application be made for the designation. For more information on the FMA, please visit the CSI website at: www.csi.ca

The FCSI Designation: Achievement of the Fellow of the Canadian Securities Institute (FCSI) designation stands for commitment, expertise, ethics and leadership. Reserved for those who meet the Canadian Securities Institute's stringent standards, FCSI is a recognized symbol of unsurpassed professionalism. This designation requires a large time commitment and long series of exams.

Only once an individual has met all the education requirements can he/she apply to the CSI for the fellowship. The FCSI application must be accompanied by endorsement letters submitted by direct supervisors and also by another practicing Fellow of the Canadian Securities Institute.

For more information on the FMA, please visit the CSI website at: www.csi.ca

The Dries/Smith Group Credentials Defined

The CIMA Designation: The CIMA designation stands for Certified Investment Management Analyst. The designation is maintained through the governing body of IMCA (Investment Management Consultants Association) of the United States. IMCA believes in quality education and is the premier provider of education in the investment management consulting industry. The CIMA is IMCA's premier certification and is one way to be certain that the level of education of a professional is rigorous, up-to-date and relevant. The CIMA education focuses on asset allocation, manager search and selection, investment policy and performance measurement. There are currently over 3000 CIMA designees, including a number in Canada and Australia.

All IMCA-certified individuals maintain the highest ethical standards by agreeing to IMCA's Code of Professional Responsibility. To maintain the designation, holders must remain up-to-date in their field by completing 40 hours of continuing education every two years.

For more information, please visit the IMCA website at: www.imca.org

Level II Insurance Licence: Both Pamela Dries and Stuart Smith hold Level I & II Insurance licenses. The Financial Services Commission of Ontario FSCO administers this licence. In order to obtain the Level I & II licenses, one must study an extensive amount of material and complete a series of exams. The licence is required in order to recommend and implement estate strategies for clients of The Dries/Smith Group.

For more information, please visit the FSCO website at: www.fSCO.gov.on.ca

Other Members of the Group

Within the team of experts that work directly with us to provide you with the highest level of service, designations include:

CFAs (Certified Financial Analyst)

MBA (Master of Business Administration)

CFPs (Certified Financial Planner)

We feel the commitment to you as a client, and the industry, demands we hold these designations. Although a designation does not guarantee performance, it does strengthen the element surrounding the depth of industry knowledge. We believe clients should only be dealing with groups holding the above-mentioned designations and, at a minimum, the CFP accreditation.

Doing Business With The Dries/Smith Group



At the Dries/Smith group we realize that clients have different needs. We always strive to find the most cost-effective platform for our clients to operate giving them the utmost flexibility. As a valued client of The Dries/Smith group you have the option of dealing with us in one of three ways:

1. Transaction Based Platform
2. Fee Based Platform
3. Combination of the two

Once an investment policy has been created and the portfolio strategy agreed upon, a cost analysis is performed. Following this, the most cost-effective solution is presented to you for approval.

The following are the costs associated with:

1. Transaction Based Platform:

Stock: Minimum stock commission is \$150/trade. Therefore we rarely buy individual equities for clients that cannot take a position of at least \$10,000.

Generally clients will pay between 1.00% to 2.50% depending on the size of the trade. The commission can be a higher percentage if the trade is small or the stock illiquid and we have to go to a trader to work it.

Fixed Income: GICs and Bonds - The commission is already priced into the yield you are quoted. There is no transaction fee. Therefore the yields offered are lower than in fee based account option.

Mutual Funds: We purchase on a front-end basis and charge 2% to a maximum of \$1,000. There is no charge to sell a fund.

We do not buy funds on a DSC basis (no cost to buy but costly to sell within six years). The only exception is Labour Sponsored Funds as they are only offered on a deferred sales charge basis.

RRSP Fee: Each client name Registered Account will be charged an annual administration fee of \$125 + GST. Subsequent "same name" client registered accounts will attract a reduced fee of \$80 + GST.

RESP Fee: Every RESP account will be charged an annual administration fee of \$50 + GST. The RESP fee will be waived for accounts that have household assets above \$150,000 with The Dries/Smith Group.

Doing Business With The Dries/Smith Group

The following are the costs associated with:

2. Fee-Based Platform (Partnership Plus):

The Dries/Smith Group offers a Fee-Based platform called the *Partnership Plus* program. It offers you an investment alternative to commission-based trading. It is a fee-based advisory program geared to our clients who value the services of an advisor and want to remain involved in the day-to-day investment decision making process.

With our Fee-Based platform, you do not pay every time you transact as you do with the previous platform. Instead, you pay a set fee based on a percentage of your assets. This fee is heavily weighted to your asset allocation mix. You will pay a higher percentage for equity securities than for fixed income positions.

The minimum fee is \$1,500 per household per year. This fee is tax-deductible outside your RRSP account. Once an asset allocation is determined for your investment accounts, a fee proposal is provided to you for approval.

Overall, the Partnership Plus program is for individuals who have a long-term investment outlook and are looking for a combination of strategic consultation and value-added service.

For one annual fee, this program offers you a wide variety of valuable services. Partnership Plus is designed for investors who:

Want a strategic portfolio focus. In a fee-based account transaction, costs are not prohibitive when making changes. Therefore, our clients shift their focus of the investment process away from the cost of transactions and towards building a portfolio specifically designed to meet their strategic investment objectives.

Want objective investment advice. The foremost benefit to our clients when investing through Partnership Plus is the removal of any perceived conflict of interest. In a fee-based environment, our clients are reassured that our decisions are driven solely by investment objectives. Partnership Plus positions our clients and ourselves "on the same side of the table".

Want investment strategies to be initiated by their advisors. Investors who often look for expert advice before making decisions would choose this type of account over a transaction-based account.

Are long-term investors. Transactions are free of charge up to a limited number. Investors who are active traders are likely more suited for our transaction-based account.

Doing Business With The Dries/Smith Group

Have a balanced portfolio. Lower fees are charged on fixed income and mutual fund investments. The Partnership Plus program appeals to our clients who own a mix of fixed income and equity investments.

Other program components are:

Account Linking. In the Partnership Plus program you can link your family accounts together to obtain a lower fee and increased number of trades.

Online Account Access. Partnership Plus clients have access to their accounts, monthly statements, stock quotes and enhanced research and news through Online Account Access.

Deluxe Financial Document Organizer. This is provided to all our clients who choose the Partnership Plus platform.

Investment Portfolio Quarterly (IPQ). IPQ is an exclusive research publication for our Partnership Plus clients. It is designed to provide actionable investment and wealth-planning ideas specifically designed for retail investors.

No RRSP Fee. Accounts within the Partnership Plus program are not subject to RRSP fees.

How it works: Clients are charged an annual fee that is a percentage of the total family assets under administration in the Partnership Plus program. This fee is assessed quarterly, on the average total family account balance. The quarterly fee is deducted from the cash balance of the portfolio in the second week of the month following the end of the quarter. Although the number of trades is very liberal, the limit is designed to prevent overactivity in an account. If an account exceeds its trade limit, subsequent trades for the balance of the calendar year will be priced according to the regular ScotiaMcLeod commission schedule.

Membership has its advantages: A key benefit of our price structure is that, as the amount of assets in your accounts grow, the percentage fee you are charged decreases. This is just one way we reward the success of our clients.

Doing Business With The Dries/Smith Group

Fee Summary

Value of Household Assets(\$)	Equity	Fixed Income	Mutual Funds
\$100,000 - \$249,999	2.00 - 2.50%	1.00 - 1.25%	0.25 - 0.50%
\$250,000 - \$499,999	1.50 - 2.00%	0.75 - 1.00%	0.25 - 0.50%
\$500,000 - \$999,999	1.25 - 1.75%	0.75 - 1.00%	0.00 - 0.25%
\$1 Million - \$ 2 Million	1.00 - 1.50%	0.50 - 0.75%	0.00 - 0.25%
Over \$2 Million	Custom Pricing	Custom Pricing	Custom Pricing

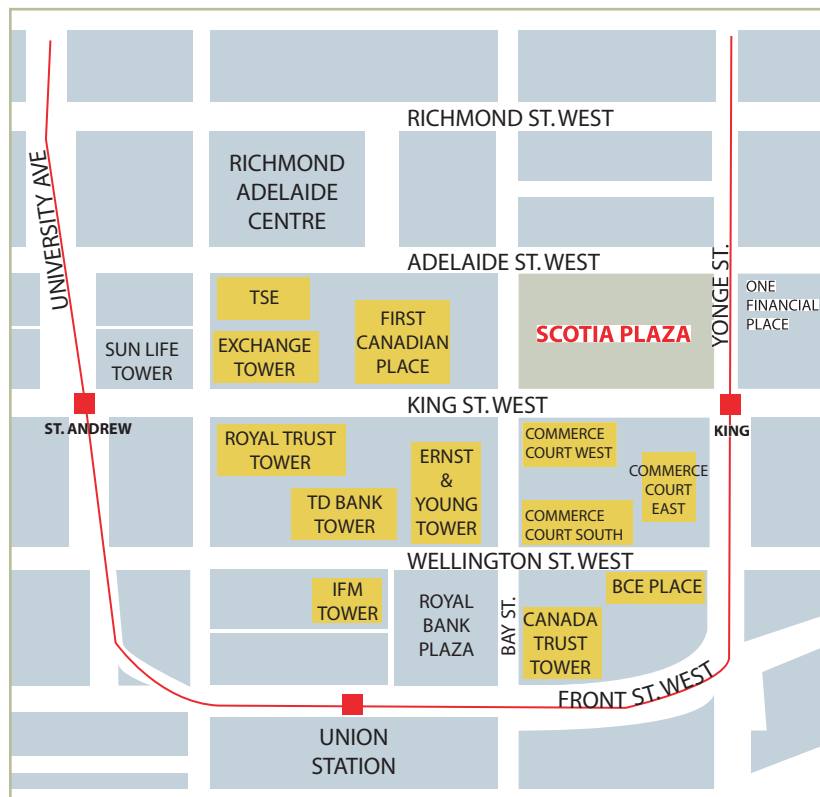
Trade Schedule

Household Assets	Free Trades
\$100,000 - \$200,000	25
\$200,001 - \$300,000	30
\$300,001 - \$400,000	35
\$400,001 - \$500,000	40
\$500,001 - \$600,000	45
\$600,001 - \$700,000	50
\$700,001 - \$800,000	55
\$800,001 - \$900,000	60
\$900,001 - \$1 Million	65
\$1 Million - \$2 Million	75
Over \$2 Million	Custom Trade Limit

For more information on our fee-based platform, please reference the Fee-Based information brochure. For an exact quote, please contact us for a complete Fee-Based proposal.

These are the main account operating fees associated with the Fee-Based and Transaction-Based platforms. As previously mentioned, a combination can be used if determined to be the most cost-effective solution. For a complete list of other administrative fees not associated with either platform, please consult the ScotiaMcLeod Fee Brochure. Examples of these fees are such items as the interest on margin accounts.

Directions to The Dries/Smith Group



Driving: ScotiaMcLeod, 40 King St. West, 15th Floor, Scotia Plaza. From the Gardiner Expressway take the Bay Street exit to Adelaide Street. Turn right onto Adelaide Street. Scotia Plaza backs onto Adelaide.

Parking: There is a small parking lot on the right-hand side of Adelaide (one way street, eastbound only) just east of Bay Street. If that is full, there is underground parking on the south side of the street in the Bay/Adelaide Centre right across the street from Scotia Plaza. Scotia Plaza is a reddish-brown, granite building.

Subway: Take the subway to King Station. Follow the underground "PATH" to Scotia Plaza (you will enter on the Concourse Level). Take the elevators to the 15th floor.

Elevator: You must take the elevator from the Concourse Level (one below street level) to the 15th floor. Take the elevator bank marked "Floors 3-21"

If your appointment is after 5:30p.m., you will need to go to the security desk and call us. We will come down and escort you up to the 15th floor.

Stuart Smith at 416-682-6551

or

Pamela Dries at 416-682-6546

This article is for information purposes only. It is recommended that individuals consult with their own tax advisor before acting on any information contained in this article.

Commissions, trailing commissions, management fees and expenses all may be associated with mutual fund investments. Please read the prospectus before investing. Mutual funds are not guaranteed; their values change frequently and past performance may not be repeated.

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